



LOWER YOUR TOTAL COST TO CLEAN

For superior cleaning performance, insist on using only Tennant^{True}® parts on your Tennant machines.



THE TENNANT^{TRUE} PROGRAM INCLUDES TENNANT®, NOBLES®, GREEN MACHINES®, AND ORBIO® EQUIPMENT

CREATING A CLEANER, SAFER, HEALTHIER WORLD.



Tennant^{True}® Squeegees

GET SUPERIOR CLEANING PERFORMANCE FROM YOUR TENNANT® MACHINES

- Designed specifically for your Tennant machine
- Maximize cleaning effectiveness in one pass
- Achieve better cleaning performance and lower total cost

RELY ON GENUINE TENNANT^{TRUE} PARTS

For additional information, call +1.800.553.8033

Or email info@tennantco.com

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TENNANT PROVIDES THE
BEST OVERALL VALUE AND THE
LOWEST COST TO YOUR BUSINESS

BENEFITS FROM USING
GENUINE **TENNANT*TRUE*® SQUEEGEES**



The squeegee is one of the most critical parts on your scrubber to maximize the collection and pick-up of liquid.

Only genuine Tennant*True*® squeegees are designed specifically to fit with Tennant machines, delivering exceptional liquid collection and pick-up.

Exceptional liquid collection and pick-up means less rework and lower labor costs, putting money back into your business.

REDUCE REWORK AND EXTRA LABOR COSTS – GET THE BEST CLEANING PERFORMANCE THE **FIRST** TIME

REDUCE MAINTENANCE COSTS AND MACHINE WEAR

Tennant*True* squeegees are designed to fit your Tennant machine and deliver optimal cleaning performance. The correct fit helps reduce machine downtime and service calls.

EVERY 30 MINUTES OF EXTRA CLEANING = **\$198** EXTRA LABOR COSTS PER MONTH, OR **\$2,370** ANNUALLY*

PROTECT YOUR EMPLOYEES

Slip, trip, and fall accidents are often caused by oily or slippery floors and debris. They are the leading cause of workers compensation claims, with costs exceeding \$60 billion per year.** Using squeegees specifically designed for Tennant equipment helps reduce these hazards. Minimize your risk by using genuine Tennant*True* squeegees.

WHILE OTHER SQUEEGEE MANUFACTURERS MAY COPY TENNANT'S DESIGNS, ONLY TENNANT*TRUE* SQUEEGEES ARE DESIGNED AND ENGINEERED SPECIFICALLY TO FIT TENNANT MACHINES.

*Based on a 7-day cleaning cycle with labor costs at \$13 per hour

**Source: National Safety Council (NSC), 2011



ENGINEERED FOR
SUPERIOR PERFORMANCE



DISCOVER THE TENNANT*TRUE*® DIFFERENCE

Efficient water collection and pick-up is about ensuring optimal control of water and air. Tennant engineers continually improve the squeegee design, focusing on achieving the best cleaning efficiency in the largest number of scenarios – moving the most volume of liquid with the least amount of power. Tennant consistently incorporates feedback from customers into new designs.

Only Tennant has the ability to provide you with the latest squeegee design. While many squeegee manufacturers try to copy these designs, only Tennant*True* squeegees are designed specifically for your Tennant machine.


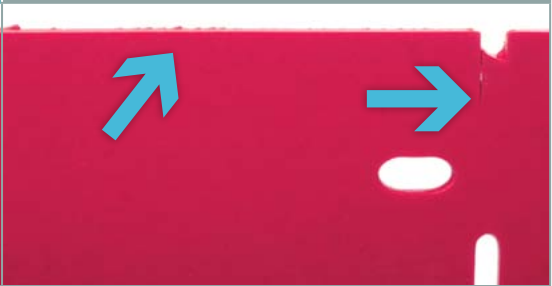
Expert attention to engineering, design and production detail of Tennant*True* squeegees helps to ensure you are getting the best cleaning performance possible.

SQUEEGEES MAY LOOK ALIKE –
DON'T BE FOOLED, SEE THE DIFFERENCE

TENNANT*TRUE*® SQUEEGEES DELIVER THE BEST OVERALL WATER COLLECTION FOR YOUR TENNANT MACHINE, HELPING YOU MINIMIZE YOUR TOTAL COST OF CLEANING

Cut Well

Tennant*True* squeegees are consistently precision-cut using the highest quality cutting blades. A well cut edge seals tightly to the floor ensuring better water pick-up. A poorly cut or rough edge will affect the performance and accelerate the wear of the squeegee.

TENNANT <i>TRUE</i> SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none">• Better seal with floor• Sharply cut edges• Specialized tooling	<ul style="list-style-type: none">• Poor seal with floor surface• Badly cut edges can allow water to escape


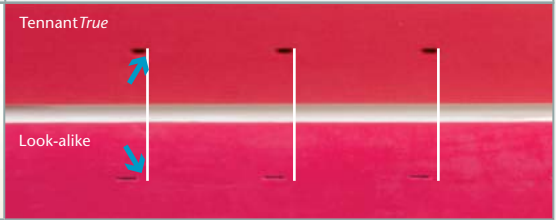




SMALL DIFFERENCES CAN HAVE A BIG IMPACT, CHOOSE **TENNANTTRUE®** FOR OPTIMAL PERFORMANCE

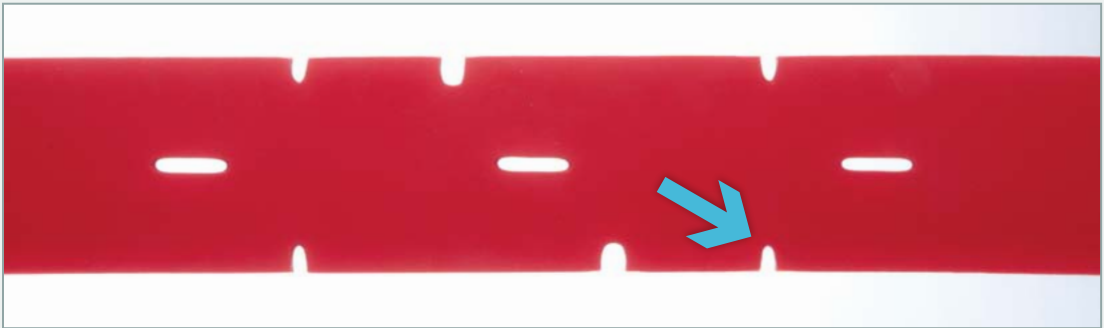
Mounting Holes

Mounting holes on TennantTrue® squeegees are specifically cut to maximize water pick-up and minimize hole wear. Mounting holes on look-alike squeegees are cut to fit multiple machines, which can lead to stretching and tearing of the squeegee. With fewer air leaks and tighter vacuum seal, TennantTrue squeegees provide better water pick-up.

TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
<ul style="list-style-type: none">• Better water pick-up• Optimal mounting hole design• Stronger vacuum seal	<ul style="list-style-type: none">• Potential rework and added labor costs• Sub-optimal fit• Poor water pick-up
	


Vents

Tennant’s proprietary design controls the number, size, and location of vents to optimally manage air and water flow into the squeegee assembly for superior water control and pick-up. A change in vents will affect air flow and the ability to pick-up water. Tennant’s engineers are engaged in continual research to move the most water with the least amount of power over all types of surfaces.



Stitching

TennantTrue squeegee blades are stitched securely to the mounting bar to eliminate movement. Look-alike blades have less precise stitching which can cause movement of the squeegee blade, leaving gaps along the surface and reducing water pick-up.

TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none">• Consistent stitching• End-to-end stitching prevents movement and tears• Superior water pick-up	<ul style="list-style-type: none">• Sloppy stitching• Excessive blade movement and risk of tearing• Inferior water pick-up

Blade Holder

Tennant quality control requirements ensure a straight extrusion. The smallest curve or angle in a blade holder can make blade installation difficult and affect water pick-up. Look-alike squeegees may be curved, angled, or bent, resulting in diminished performance.

TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
<ul style="list-style-type: none">• Easy to install• Excellent water pick-up• Blade holder extruded straight	<ul style="list-style-type: none">• Difficult to install• Reduced water pick-up• May be curved, angled, or bent
	



THE MOST SUBTLE OF DIFFERENCES ON NEWLY OUT-OF-THE-BOX SQUEEGEES CAN HAVE A BIG IMPACT ON CLEANING PERFORMANCE

EVERY DETAIL MATTERS –
TENNANT*TRUE*® SQUEEGEES ARE
PRECISION ENGINEERED FOR QUALITY





Angle

Tennant*True* squeegees are precisely angled for optimal edge contact with the floor resulting in maximum water pick-up. Look-alike squeegees may not be correctly angled to the cleaning surface, leaving gaps along the surface when in use and reducing water pick-up.

TENNANT <i>TRUE</i> SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none">• Improved water pick-up• Precise angling	<ul style="list-style-type: none">• Reduced water pick-up• Exaggerated angle

Material Comparison

LINATEX® is stronger than gum rubber and possesses a higher resistance to wear, tears, and curls.

TENNANT <i>TRUE</i> ® LINATEX SQUEEGEE	LOOK-ALIKE RED SQUEEGEE
	
<ul style="list-style-type: none">• Resistant to wears, tears, and curls• Conforms to rough or uneven surfaces improving water pick-up• Long effective service life	<ul style="list-style-type: none">• Vulnerable to tearing and curling• Poor contact with the floor reduces water pick-up• Susceptible to faster wear• Can be misrepresented as LINATEX

Blade Material

CHOOSE THE RIGHT SQUEEGEE FOR YOUR APPLICATION

Selecting the proper squeegee for your application is critical to efficient water control and pick-up. Tennant offers three types of squeegees to suit your needs.

PREMIUM

Standard on most Tennant scrubber equipment and includes materials from the LINATEX® rubber line. These materials are produced using a proprietary manufacturing process and exhibit outstanding strength, resilience and resistance to cutting and tearing.

LINATEX® – high performing, long lasting material, delivering superior performance in wet applications.

LINARD® – a harder, tear and wear resistance material designed for front squeegee blade use.

CHEMICAL RESISTANT

Polyurethane – chemical resistant material with long service life; well suited for use with organic and petroleum-based oils.

ECONOMY

Gum Rubber – an inexpensive combination of natural material and fillers, usable on smooth, even indoor floors. This rubber, available from Tennant, is tan in color.



FREQUENTLY ASKED QUESTIONS



Q How does better water pick-up reduce my overall cost?

A Better cleaning performance requires less rework, resulting in lower labor costs, reduced risk of safety claims, and lower costs for maintenance and parts.

Q What is the difference between a “TennantTrue® OEM” part and a look-alike “Tennant Aftermarket” part?

A TennantTrue OEM parts are designed and tested by Tennant engineers to optimize the cleaning performance of Tennant equipment. “Tennant Aftermarket” parts not designed by Tennant may not have equal form, fit, or function, which can result in less effective cleaning performance and higher costs.

Q How do I ensure the superior cleaning performance of my Tennant cleaning machines?

A Use only genuine TennantTrue parts, follow the planned maintenance schedule for your Tennant machine, and call on our factory-direct sales and service organization if you need help.

Q Are all red squeegees the same?

A No. Gum rubber offered by other companies is often dyed red to look like LINATEX® – but the resemblance ends there. To be sure you get premium TennantTrue® squeegees, order directly from Tennant or request a genuine TennantTrue part from an authorized Tennant or Nobles machine and parts distributor.

Q How can I learn more about TennantTrue squeegees?

A Contact your local sales representative or local service technician, visit www.Tennantco.com/squeegees, or call Tennant Customer Service at 1-800-553-8033.

