



CREATING A CLEANER, SAFER, HEALTHIER WORLD.

PARTS AND SERVICE

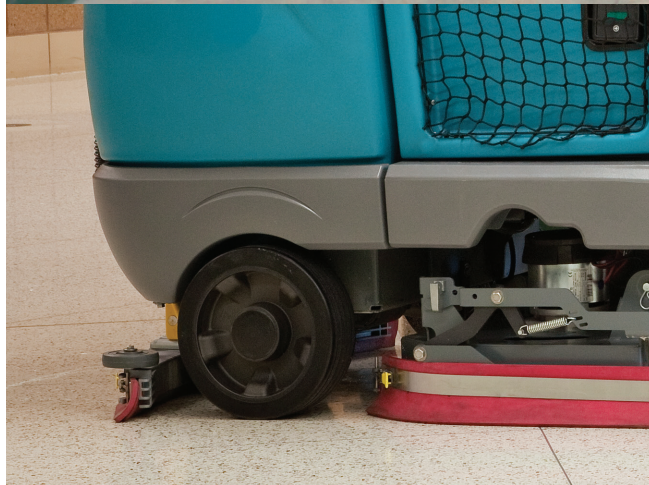


# Tennant*True*® Squeegees

GET SUPERIOR CLEANING PERFORMANCE  
FROM YOUR TENNANT® MACHINES

- Optimize your equipment with parts designed specifically for your Tennant machine
- Maximize cleaning effectiveness in one pass
- Achieve better cleaning performance and lower total cost

## THE BEST OVERALL VALUE AND LOWEST COST TO YOUR BUSINESS



The squeegee is a critical part on your scrubber to maximize the collection and pick-up of liquid.

Only genuine Tennant *True*® squeegees are designed specifically to fit with Tennant machines to help deliver exceptional liquid collection and pick-up, resulting in optimal cleaning performance and lower labor costs.

## BENEFITS OF GENUINE TENNANT*TRUE*® SQUEEGEES

REDUCE REWORK AND EXTRA LABOR COSTS – GET THE BEST CLEANING PERFORMANCE THE **FIRST** TIME

REDUCE MAINTENANCE COSTS AND MACHINE WEAR

Tennant*True* squeegees are designed to fit your Tennant machine and deliver optimal cleaning performance. The correct fit helps reduce machine downtime and service calls.

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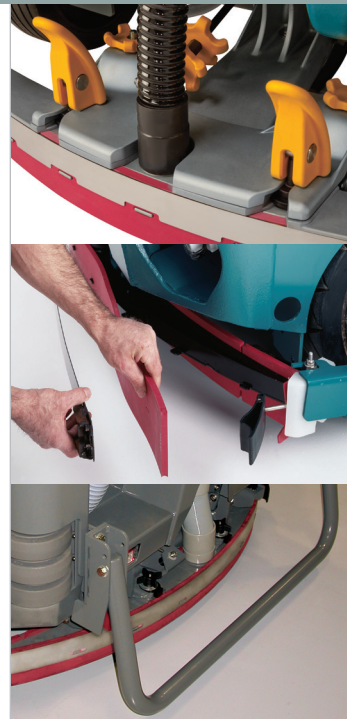
EVERY 30 MINUTES OF EXTRA CLEANING = **\$198** EXTRA LABOR COSTS PER MONTH, OR **\$2,370** ANNUALLY\*

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PROTECT YOUR EMPLOYEES

Slip and fall accidents are often caused by debris and oily or slippery floors. They are the leading cause of workers compensation claims, with costs exceeding \$60 billion per year.\*\* Using squeegees specifically designed for Tennant equipment helps reduce these hazards. Minimize your risk by using genuine Tennant*True* squeegees.

WHILE OTHER SQUEEGEE MANUFACTURERS MAY COPY TENNANT'S DESIGNS, ONLY TENNANT*TRUE* SQUEEGEES ARE DESIGNED AND ENGINEERED SPECIFICALLY TO FIT TENNANT MACHINES.



\*Based on a 7-day cleaning cycle with labor costs at \$13 per hour

\*\*Source: National Safety Council (NSC), 2011

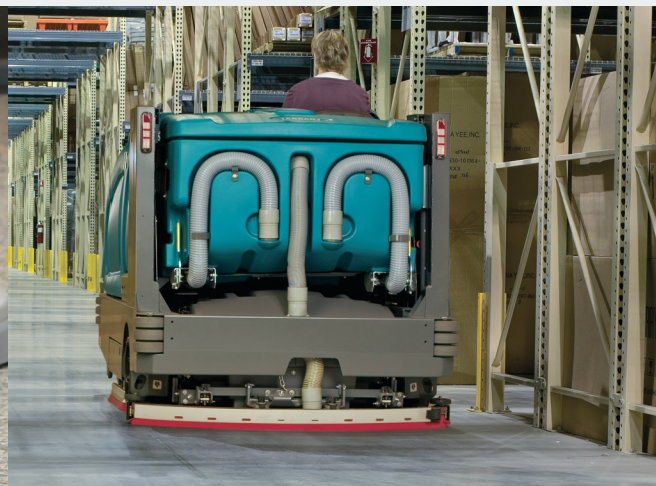
## ENGINEERED FOR SUPERIOR PERFORMANCE

### DISCOVER THE TENNANT*TRUE*® DIFFERENCE

Efficient water collection and pick-up is about ensuring optimal control of water and air. Tennant engineers continually improve the squeegee design, focusing on achieving the best cleaning efficiency in a number of scenarios – moving the most volume of liquid with the least amount of power. Tennant continuously incorporates feedback from customers into new designs.

Only Tennant has the ability to provide you with the latest squeegee design. While many squeegee manufacturers try to copy these designs, only Tennant*True* squeegees are designed specifically for your Tennant machine.

Expert attention to engineering, design, and production detail of Tennant*True* squeegees helps to ensure you are getting the best cleaning performance possible.


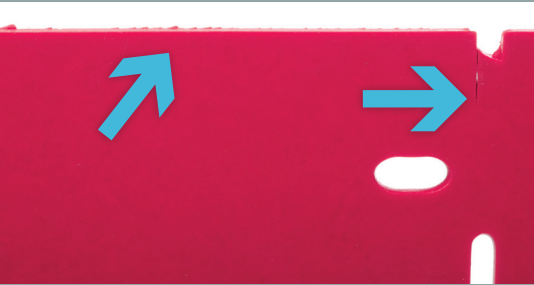


## SQUEEGEES MAY LOOK ALIKE – DON'T BE FOOLED, SEE THE DIFFERENCE

TENNANT*TRUE*® SQUEEGEES DELIVER THE BEST OVERALL WATER COLLECTION FOR YOUR TENNANT MACHINE, HELPING YOU MINIMIZE YOUR TOTAL COST OF CLEANING

### Cut Well

Tennant*True* squeegees are precision-cut using the highest quality cutting blades. A well cut edge seals tightly to the floor ensuring better water pick-up. A rough or poorly cut edge will affect the performance by allowing water to escape, and can accelerate the wear of the squeegee.

TENNANT <i>TRUE</i> SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none"><li>• Excellent seal with floor</li><li>• Sharply cut edges</li><li>• Specialized tooling</li></ul>	<ul style="list-style-type: none"><li>• Poor seal with floor surface</li><li>• Badly cut edges can allow water to escape</li></ul>





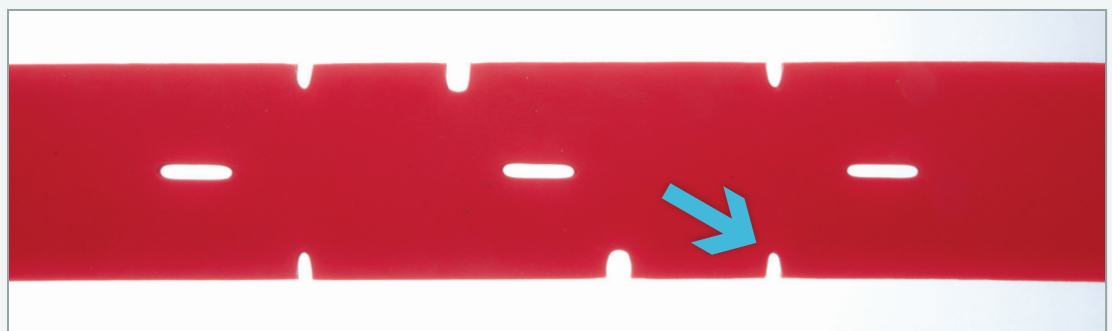
## Mounting Holes

Mounting holes on TennantTrue® squeegees are specifically cut to maximize water pick-up and minimize hole wear. Mounting holes on look-alike squeegees are cut to fit multiple machines, which can lead to stretching and tearing. With fewer air leaks and tighter vacuum seal, TennantTrue squeegees provide better water pick-up.

TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
<ul style="list-style-type: none"> <li>• Optimal mounting hole design, cut for Tennant machines</li> <li>• Stronger vacuum seal</li> </ul>	<ul style="list-style-type: none"> <li>• Potential rework and added labor costs</li> <li>• Inexact fit can lead to tears and result in poor water pick-up</li> </ul>

## Vents


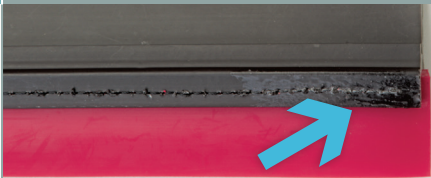
Tennant's proprietary design controls the number, size, and location of vents to optimally manage air and water flow into the squeegee assembly for superior water control and pick-up.



## SMALL DIFFERENCES CAN HAVE A BIG IMPACT

### Stitching

TennantTrue® squeegee blades are stitched securely to the mounting bar to eliminate movement. Look-alike blades have less precise stitching, which can cause movement of the squeegee blade, leaving gaps along the surface and reducing water pick-up.

TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none"><li>• Consistent stitching</li><li>• End-to-end stitching to help prevent movement and tears</li><li>• Excellent water pick-up</li></ul>	<ul style="list-style-type: none"><li>• Sloppy stitching</li><li>• Excessive blade movement and risk of tearing</li><li>• Poor water pick-up</li></ul>

### Blade Holder

Tennant ensures a straight extrusion. A blade holder that has a curve or incorrect angle can make blade installation difficult and affect water pick-up. Look-alike squeegees may be curved, angled, or bent, resulting in diminished performance.

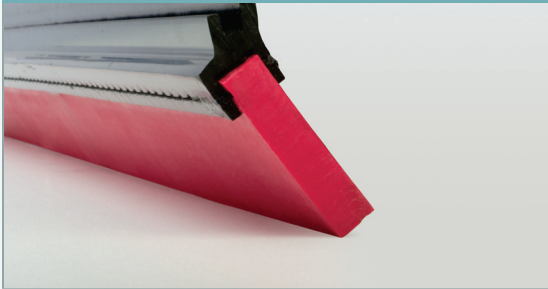
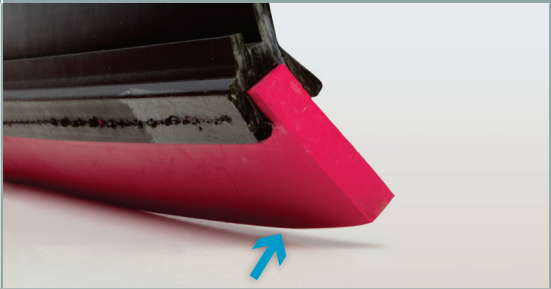
TENNANTTRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
<ul style="list-style-type: none"><li>• Easy to install</li><li>• Excellent water pick-up</li><li>• Straight extrusion on blade holder</li></ul>	<ul style="list-style-type: none"><li>• Difficult to install</li><li>• Extrusion may be curved, angled, or bent</li><li>• Poor water pick-up</li></ul>
	

# PRECISION ENGINEERED FOR QUALITY



## Angle

Tennant True® squeegees are precisely angled for optimal edge contact with the floor, resulting in maximum water pick-up. Look-alike squeegees may not be correctly angled, leaving gaps along the surface when in use and reducing water pick-up.

TENNANT TRUE SQUEEGEE	LOOK-ALIKE SQUEEGEE
	
<ul style="list-style-type: none"><li>• Excellent water pick-up</li><li>• Precise angling</li><li>• Good floor conformance</li></ul>	<ul style="list-style-type: none"><li>• Gaps leave water on the floor</li><li>• Exaggerated angle</li><li>• Poor water pick-up</li></ul>

## Material Comparison

LINATEX® rubber – a proprietary rubber brand from Linatex Ltd – is stronger than gum rubber and possesses a higher resistance to wear, tears, and curls.

TENNANT TRUE® SQUEEGEE MADE FROM GENUINE LINATEX® RUBBER	LOOK-ALIKE RED SQUEEGEE
	
<ul style="list-style-type: none"><li>• Red material made from genuine Linatex® and Linard® rubber</li><li>• Resistant to wears, tears, and curls</li><li>• Conforms to rough or uneven surfaces, improving water pick-up</li><li>• Long, effective service life</li></ul>	<ul style="list-style-type: none"><li>• Vulnerable to tearing and curling</li><li>• Poor contact with the floor reduces water pick-up</li><li>• Susceptible to faster wear</li><li>• A mix of natural rubber and fillers dyed red to look like Linatex®</li></ul>



## Blade Material

### CHOOSE THE RIGHT SQUEEGEE FOR YOUR APPLICATION

Selecting the proper squeegee for your application is critical to efficient water control and pick-up. Tennant offers three types of squeegees to suit your needs.

#### PREMIUM

These squeegees include materials from Linatex Ltd's LINATEX® and come standard on most Tennant scrubbers. These materials are produced using a proprietary manufacturing process and exhibit outstanding strength, resilience, and resistance to cutting and tearing.

LINATEX® – high-performing, long-lasting material, delivering superior performance in wet applications.

LINARD® – a harder, tear and wear resistant material from Linatex Ltd designed for front squeegee blade use.

#### CHEMICAL RESISTANT

Polyurethane – chemical-resistant material with long service life, and well suited for use with organic and petroleum-based oils.

#### ECONOMY

Gum Rubber – a cost-effective combination of natural material and fillers for use on smooth, even indoor floors. Tennant's Gum Rubber squeegees are tan in color.



## FREQUENTLY ASKED QUESTIONS

**Q** How does better water pick-up reduce my overall cost?

**A** Better cleaning performance requires less rework, resulting in lower labor costs, reduced risk of safety claims, and lower costs for maintenance and parts.

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**Q** How do I ensure the superior cleaning performance of my Tennant cleaning machines?

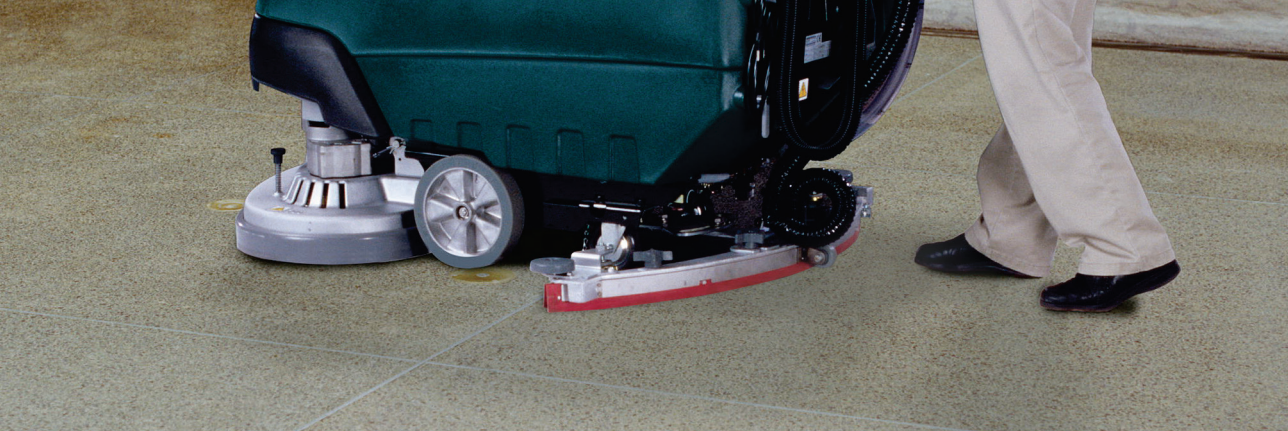
**A** Use only genuine Tennant*True*® parts, follow the planned maintenance schedule for your Tennant machine, and call on our factory-direct sales and service organization if you need help.

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**Q** What is the difference between a “Tennant*True* OEM” part and a look-alike “Tennant Aftermarket” part?

**A** Tennant*True* OEM parts are designed and tested by Tennant engineers to optimize the cleaning performance of Tennant equipment. “Tennant Aftermarket” parts not designed by Tennant may not have equal form, fit, or function, which can result in less effective cleaning performance and higher costs.





**Q** Are all red squeegees the same?

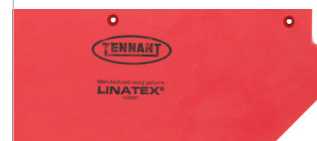
**A** No. Gum rubber offered by other companies is often dyed red to look like LINATEX® rubber – but the resemblance ends there. To be sure you get premium Tennant *True*® squeegees, order directly from Tennant or request a genuine Tennant *True* part from an authorized Tennant or Nobles machine and parts distributor.

**Q** How do I ensure that I received a premium Tennant *True* squeegee?

**A** All premium LINATEX® and LINARD® squeegee blades contain the Tennant logo, which can help differentiate between Tennant *True* squeegees and look-alike squeegees.

**Q** How can I learn more about Tennant *True* squeegees?

**A** Contact your local sales representative or local service technician, visit [www.Tennantco.com/squeegees](http://www.Tennantco.com/squeegees), or call Tennant Customer Service at 1-800-553-8033.



## LOWER YOUR TOTAL COST TO CLEAN

For superior cleaning performance, insist on using only Tennant<sup>True</sup>® parts on your Tennant machines.



THE TENNANT<sup>True</sup> PROGRAM INCLUDES TENNANT®, NOBLES®, GREEN MACHINES®, AND ORBIO® EQUIPMENT

### RELY ON GENUINE TENNANT<sup>True</sup> PARTS

For additional information, call +1.800.553.8033

or email [info@tennantco.com](mailto:info@tennantco.com)

[www.Tennantco.com/squeegees](http://www.Tennantco.com/squeegees)

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